



**American Society of Concrete Contractors (ASCC)
Supplemental Application
Commercial Affiliation Marketing (CAM[®])**

Account Name	Producer Name	
Account Contact Name	Producer e-mail address	
Account web site address	Account e-mail address	Date Completed

Definitions of *italicized* terms are provided at the end of the supplement.

ELIGIBILITY:

- Please attach a list of the risk's jobs (job list) for the last two years as well as a list of the jobs committed to for the next 12 months.**
- Enter the percentage of the risk's own payroll or sales that emanate from the following operations. Exclude work that the risk subcontracts to others when determining eligibility percentages.

Percentages based on: (check one) Payroll or Sales

• Concrete maintenance and/or repair work	_____%
• Concrete Paving (including ground supported concrete floors, driveways, sidewalks, curbs, gutters, patios)	_____%
• Concrete <i>tilt-up construction</i>	_____%
• Concrete construction, NOC	_____%
<i>If the TOTAL is less than 75%, the risk is not eligible for the ASCC program. ----></i>	_____%

- If any work involves **stucco work (including EIFS)**, the risk is **not eligible** for the ASCC program.
- What percentage of the risk's work involves airport runway, taxiway or apron construction? _____%

5. A) What percentage of the risk's work involves blasting (use of explosives)?	_____%
B) Does the risk do any blasting work for others?	<input type="checkbox"/> Yes <input type="checkbox"/> No

- Do any of the risk's operations involve construction, repair, rehab/renovation, piping or service work at **waste water treatment plants**? If 'yes', what percentage of payroll does the risk estimate will involve this work during the next twelve months? Yes No _____%

- Does the risk anticipate bidding on waste water treatment plant projects located in Arkansas, Indiana, Louisiana, or Vermont during the next twelve months? Yes No

- Does the insured communicate with the One-Call Service Center and the area utility owners that are not members of the One-Call Service Center prior to all excavation work? Yes No

If **No**, the account is **not eligible** for the ASCC program.

- Does the risk have a structural engineer on staff? Yes No

If **Yes**, does the risk carry professional liability insurance? Yes No

If **No**, does the risk require this engineer carry their own professional liability insurance? Yes No

One or more of the CNA Insurance Companies underwrite the products and services described. The company reserves the right to change the guidelines and that additional guidelines may be used to evaluate the risk depending on the circumstances.

10. Risk operates as a (include percentage for each applicable category):

Construction Manager _____%	General Contractor _____%	Prime Contractor _____%	Subcontractor _____%
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11. Does the risk perform construction work involving any of the following:

Airport runway or warming apron construction or repair	<input type="checkbox"/> Yes <input type="checkbox"/> No	_____%
Asphalt and blacktop work (See LICA or ARTBA)	<input type="checkbox"/> Yes <input type="checkbox"/> No	_____%
Bridge or elevated highway (See ARTBA)	<input type="checkbox"/> Yes <input type="checkbox"/> No	_____%
Caisson or dam work	<input type="checkbox"/> Yes <input type="checkbox"/> No	_____%
Concrete pumping operations	<input type="checkbox"/> Yes <input type="checkbox"/> No	_____%
Industrial and chemical waste collection or sedimentation pond construction	<input type="checkbox"/> Yes <input type="checkbox"/> No	_____%
Masonry construction	<input type="checkbox"/> Yes <input type="checkbox"/> No	_____%
Plastering or stucco operations	<input type="checkbox"/> Yes <input type="checkbox"/> No	_____%
Pre-stressed structural concrete	<input type="checkbox"/> Yes <input type="checkbox"/> No	_____%
Ready-mix operations, concrete or cement hauling for others	<input type="checkbox"/> Yes <input type="checkbox"/> No	_____%
Retaining wall construction	<input type="checkbox"/> Yes <input type="checkbox"/> No	_____%
Sand and gravel hauling for others	<input type="checkbox"/> Yes <input type="checkbox"/> No	_____%
Street or road construction (See ARTBA).	<input type="checkbox"/> Yes <input type="checkbox"/> No	_____%
Stucco work (including EIFS)	<input type="checkbox"/> Yes <input type="checkbox"/> No	_____%
Subway or tunnel construction	<input type="checkbox"/> Yes <input type="checkbox"/> No	_____%
Swimming pool construction in excess of 25%	<input type="checkbox"/> Yes <input type="checkbox"/> No	_____%
Tilt-slab or tilt-up work in excess of 50 feet in height	<input type="checkbox"/> Yes <input type="checkbox"/> No	_____%
If Yes to any of the above operations, the risk is not eligible for the ASCC program.		

12. Does the risk perform **any** work at or near nuclear facilities? Has the risk done so in the past? Yes No
 Will the risk do so in the future, if the opportunity arises? Explain any 'Yes' responses below.

13. In the table below, indicate the percentage of the risk's total payroll or sales during the past 3 years that emanate from the following types of work. **Include all work, whether self-performed or sublet to other contractors. Sublet work should be classified according to the type of project (commercial, industrial or residential/habitational).**

Percentages are based on: Payroll or Sales

	2 nd prior year _____%	1 st prior year _____%	Current year _____%
COMMERCIAL WORK	_____%	_____%	_____%
INDUSTRIAL WORK	_____%	_____%	_____%
RESIDENTIAL & HABITATIONAL WORK See next page for various types. Include all work for residential/habitational projects, including work for such projects that is sublet to other contractors.	_____%	_____%	_____%

If the percentages for Residential & Habitational Work (above) average out to more than 10%, stop here and contact your agent or your CNA Underwriter.

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14. In the table below, provide a breakdown of the risk's residential & habitational work. The percentages for each type of work should represent an average of all such work the risk has performed in the past three years. **Include all such work, whether self-performed or sublet to other contractors.**

Percentages based on: (check one) Payroll or Sales

RESIDENTIAL & HABITATIONAL WORK BREAKDOWN	% NEW or MAJOR REHAB/ RENOVATION	+	% SERVICE OR MAINTENANCE	=	TOTAL %
CONDOMINIUMS (low and high-rise)	_____ %	+	_____ %	=	_____ %
APARTMENTS	_____ %	+	_____ %	=	_____ %
MULTI-FAMILY OWNED DEVELOPMENTS (including townhouses)	_____ %	+	_____ %	=	_____ %
SINGLE FAMILY DWELLINGS	_____ %	+	_____ %	=	_____ %
RETIREMENT HOMES, RETIREMENT APTS, RETIREMENT CONDOS, NURSING HOMES, & ASSISTED LIVING FACILITIES.	_____ %	+	_____ %	=	_____ %
SWIMMING POOLS (residential and habitational only)	_____ %	+	_____ %	=	_____ %
MILITARY HOUSING	_____ %	+	_____ %	=	_____ %
DORMITORIES	_____ %	+	_____ %	=	_____ %
MIXED-USE BUILDINGS WITH AT LEAST 30% RESIDENTIAL/HABITATIONAL OCCUPANCY	_____ %	+	_____ %	=	_____ %
OTHER RESIDENTIAL/HABITATIONAL STRUCTURES (describe):	_____ %	+	_____ %	=	_____ %

15. Does the risk have any future plans involving work on any of the residential/habitational structure types described in question #12? If **Yes**, please describe the risk's future plans below: Yes No

16. Has the risk installed an *EIFS* product, or similar exterior finishing system product, in the past? If yes, please describe types of installations and approximate year of installations below: Yes No

17. Will the risk install an *EIFS* product, or a similar exterior finishing system product on future projects, if asked to do so? Yes No

18. Does the risk own **OR** operate a quarry, sand pit or gravel pit? Yes No

19. Do any of the risk's operations involve sandblasting? Yes No

20. Has the risk ever been named in a claim and/or litigation regarding faulty or defective construction or workmanship, including claims due to *subsidence* or use of an *EIFS* product? Yes No

If **Yes**, was risk acting as a general, prime or sub-contractor? Yes No

If **Yes**, was it a *residential/habitational* or *mixed-use* building? Yes No

If **Yes**, provide a description of the work and status/outcome of the claim or suit below:

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21. Does the risk have knowledge of any pre-existing act, omission, event, condition or damages to any person or property that could potentially give rise to any future claim or legal action? Yes No

If **Yes**, please describe below:

If the answers to questions 17, 18, 19, 20 or 21 are Yes, stop here and discuss the risk with your CNA underwriter.

22. Has the risk been cited for any OSHA violations in the last three years? **If yes**, explain below. Yes No

23. Enter the percentage of the risk's receipts in work sub-contracted to others: _____%

If greater than **25%**, the risk is **ineligible** for the **ASCC** program.

Exception: Up to 50% sub-contracted work is acceptable in conjunction with tilt-up operations.

24. List the types of work subcontracted.

• Does the risk obtain certificates of insurance from all subcontractors?	<input type="checkbox"/> Yes <input type="checkbox"/> No
• Is the risk named as an additional insured on all subcontractors' policies?	<input type="checkbox"/> Yes <input type="checkbox"/> No
• Does the risk require all subcontractors to carry primary limits equal to or greater than their own?	<input type="checkbox"/> Yes <input type="checkbox"/> No
• Does the risk use written subcontractor agreements containing hold harmless/indemnity agreements in favor of the risk?	<input type="checkbox"/> Yes <input type="checkbox"/> No
• Is there a Diary System in place to track expiration dates of certificates of insurance?	<input type="checkbox"/> Yes <input type="checkbox"/> No

25. Indicate the types of subcontractor agreements the risk typically uses:

<input type="checkbox"/> Standard (AGC, AIA contracts)	<input type="checkbox"/> Custom	<input type="checkbox"/> Other
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26. Enter the percentage of the risk's own payroll or sales that emanate from new **residential/habitational** work from the following operations. Percentages based on: Payroll or Sales

Development site preparation (including rough and finish grading).	_____%	Home site pad preparation (including rough and finish grading)	_____%
Soil compaction	_____%	Soil stabilization	_____%
Foundation design	_____%	Foundation excavation	_____%
Foundation form construction	_____%	Concrete pouring for foundations	_____%

27. Enter the percentage of the risk's own payroll and/or sales that emanate from new **commercial and industrial** work from the following operations. Percentages based on: Payroll or Sales

Site preparation including (rough and finish grading).	_____%	Soil compaction	_____%
Soil stabilization	_____%	Foundation design	_____%
Foundation excavation	_____%	Foundation form construction	_____%
Concrete pouring for foundations	_____%	Foundation pier hole drilling	_____%

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28. List the states the insured has worked in during the last 5 years?

29. Any current or past involvement with a *wrap-up* (OCIP or CCIP)? Yes No

Any current or past involvement with residential or habitational *wrap-ups* (OCIP or CCIP)? Yes No

30. Does the risk have a quality control program? Yes No

If **Yes**, is it (check one) Informal Documented

31. Does the risk retain job files? Yes No

If **Yes**, how long are they retained?

32. Does the insured have a New Hire Orientation Program with pre-hire physicals, drug screenings, etc.? Yes No

33. Are safety meetings held on at least a quarterly basis; do managers and employees attend, and are attendance records kept? If less than quarterly, how often? Yes No

34. Is the insured a member of ASCC? Yes No

List other trade associations in which the risk is a member below:

(Note: Membership in ASCC or any other trade association is **not** a requirement for insurability).

Producer's Signature

Date

Applicant's Signature

Date

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OTHER CAM PROGRAMS WITH SIMILAR EXPOSURES

If you are unsure if the risk qualifies for the ASCC Program, please consider one the following CNA CAM programs:

American Road & Transportation Builders Association (ARTBA): Contractors engaged primarily in street or road construction and or reconstruction, site preparation, street or road paving and or repaving, and construction of girder bridges or elevated highway structures. Operators of asphalt plants are eligible for this program.

Land Improvement Contractors (LICA): Program for contractors who are primarily engaged in excavations, grading of land, irrigation or drainage system construction, sewer or water main connection construction, paving or surfacing, septic tank system installation.

DEFINITIONS

Concrete Maintenance & Repair: Involves numerous processes, including, but not limited to, cleaning the area, removing the loose concrete by sand blasting or a pressurized water wash, and pumping under pressure liquid adhesives, epoxy, polyester and acrylics into the opened areas to fill and seal the cracks.

Construction Manager: Construction managers evaluate various construction methods to determine the most cost-effective plan and schedule for the project and are ultimately responsible for ensuring that all work is completed on time and within budget. They schedule all required construction site activities into logical steps, budget the time required to meet specific deadlines and determine the labor requirements needed to complete the project. They direct and monitor the progress of all construction activities at the jobsite including the selection, coordination and oversight of trade contractors hired to complete specific pieces of the project. They oversee the delivery and use of materials, tools, and equipment as well as the quality, productivity and safety aspects of the project. They are responsible for obtaining all necessary permits and licenses, and depending on the contractual arrangements, may direct and/or monitor compliance with building and safety codes and other relevant regulations.

EIFS: Exterior Insulation Finishing Systems - multi-layered exterior wall systems (which resemble stucco in appearance) that are used on both commercial buildings and residential homes.

Environmental Remediation: The construction of a utility line to remove hydrocarbons, leachate, or other environmental impairments.

General Contractor: A contractor who subcontracts work to others in excess of 50% of their total receipts, exercises primary control of the job-site, and is named in the construction documents as the general contractor of record.

Mixed-Use Building: Buildings which include both commercial occupancy and residential/habitational occupancy, and in which 30% or more of the building's square footage is being used for, or is intended to be used for, human residency.

Pre-stressed concrete: Concrete constructed to withstand a specified stress or load bearing criteria.

Prime Contractor: A contractor who executes the construction contract directly with the project owner. The principal contractor on a construction project.

Residential/Habitational: Any structure where 30% or more of the square foot area is used or is intended to be used for human residency including but not limited to single or multifamily housing, apartments, condominiums, townhouses, co-operatives or planned unit developments and also includes their common areas and/or appurtenant structures (including pools, hot tubs, detached garages, guest houses or any similar structures). When there is no individual ownership of units, residential structure does not include military housing, college/university housing or dormitories, long term care facilities, hotels, or motels. Residential structure also does not include hospitals or prisons.

Subsidence: Any movement of land or earth including: landslides; mudflow; earth sinking, rising, and shifting; collapse or movement of fill, earth settling, slipping, falling away, caving in, eroding or tilting; and earthquake.

Tilt-up construction: Method of construction where concrete wall sections are cast horizontally on the ground and tilted or lifted into position.

Wrap-up: A policy providing coverage(s) for all interests in a major construction project. Also known as an OCIP (Owner Controlled Insurance Program) or a CCIP (Contractor Controlled Insurance Program).

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